

Profile of Mr. Vinod Bhandari

Mr. Bhandari (55 years) is a qualified Chartered Accountant, coupled with a law and commerce degree. After qualifying he has worked in the corporate world at very senior levels some of the notable work / areas of responsibility have been detailed below:

Current (2010 onwards)

Advisor to few large and medium organizations in the field of Infrastructure, Projects, Real Estate, Acquisitions few of the work executed and in the pipelines is detailed below.

- Successfully executed few M&A in the field of Railways
- Partnering with one of the well known European Co in Rehabilitation and De-Silting and of sewer lines for Govt of India Projects
- Representing German & Swiss co in India ,the co is one of the leading Technology provider and Equipment manufacturer in the world for Detection & Deactivation of Land Mines and IED
- Niche Defense Projects to be set up in India with UK based Collaborator in JV and Equity Participation under process

Prior to 2010

2005- 2010

- As **Vice President** of one of the largest infrastructure cos of India. Work profile included
 - **Real Estate Vertical:**
As head of this newly created vertical which catered to identifying of land, feasibility study, Structuring of JV agreements legal due diligence etc.

Tenders:

Conceptualization and structuring the bidding of Tenders includes identifying of Projects, Partners, Strategizing Bids, tendering, Pre Bid follow-ups etc

Responsibilities in this arena include identifying opportunities locating partners – Indian and Foreign

2003-2005

- As **GM- Corp Finance** of one of the finest chains of Hotel work included amongst others
 - Reduction and restructuring the Debt so as to reduce the interest cost.
 - Raising Debts
 - Commercial Papers
 - W&M to reduce the cost of borrowings.
 - Dealing in Derivatives .

1987-2003

- Worked as **Vice President / Mg Director** and at other Senior Levels for large Cos. Primarily the scope was complete responsibility of the Division, Project or the Co.

Travelled extensively to over 40 countries with network in many countries and Cos.